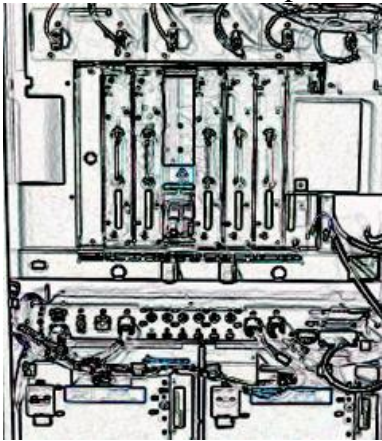




Mid-Atlantic
Reliable FEPs for Essential Networks

Mid-Atlantic's FEP Check™
A Quick and Easy Way to Reduce 3745/3746 Cost

At Mid-Atlantic we work in the largest data centers in the USA, helping our customers to optimize their 3745/3746 FEPs and controlling NCP software. Since networks are dynamic, we often find that installed 3745/3746 FEPs are over-configured - As network activity is shifted to other networking technologies such as IBM's Enterprise Extender, excess hardware components remain behind in the 3745/3746 FEP. As a result, the IBM



NCP (Network Control Program) tier level is artificially high, and hardware maintenance costs are higher than they need to be. There are financial savings to be realized if you simply take a periodic look at your FEP configuration and NCP tier levels.

To help users of IBM 3745/3746 FEPs achieve savings in their NCP licensing costs and hardware maintenance costs, Mid-Atlantic offers a simple, but valuable service. The Mid-Atlantic **FEP Check™** is a non-disruptive examination of your 3745/3746 hardware configuration to identify the potential for reconfiguration and savings. It can be a turnkey service provided by our staff at your site or it can be performed remotely, with a simple exchange of information such as NCP source and configuration listings.

The cost for Mid-Atlantic's **FEP Check™** is modest. A small service fee is charged, but we'll credit the full cost of your **FEP Check™** against your first order for hardware or reconfiguration services.

At Mid-Atlantic, we've helped hundreds of IBM 3745/3746 FEP customers to reduce costs on their production and DR (disaster recovery) FEPs. The Mid-Atlantic **FEP Check™** can get you started on the path to 3745/3746 cost savings.